

LUCKNOW PUBLIC COLLEGE OF PROFESSIONAL STUDIES, LUCKNOW
TIME TABLE, DEPARTMENT OF COMMERCE EVEN SEM SESSION 21-22
BACHELOR OF COMMERCE (B.COM)

B. COM.-II SEM (SEC-A)(CT: MS. SALONI AGARWAL)

	Lecture 1	Lecture 2	Lecture 3
MTW	BUSINESS REGULATORY FRAMEWORK Ms. Saloni Agarwal	BUSINESS COMMUNICATION Ms. Rashmi Sachan	CORPORATE ACCOUNTING Mr. Animesh Singh
TFS	PUBLIC FINANCE Mr. Shivendra Pratap Singh	SELLING AND ADVERTISING Ms. Mohini Gupta	VOCATIONAL COURSE I Mr. Vibhor

B. COM. - II SEM (SEC-B) (CT: MR. RAHUL SINGH)

	Lecture 1	Lecture 2	Lecture 3
MTW	PUBLIC FINANCE Mr. Shivendra Pratap Singh	SELLING AND ADVERTISING Ms. Mohini Gupta	CORPORATE ACCOUNTING Mr. Animesh Singh
TFS	BUSINESS REGULATORY FRAMEWORK Ms. Saloni Agarwal	BUSINESS COMMUNICATION Ms. Rashmi Sachan	VOCATIONAL COURSE I Ms. Anchal Nigam

B. COM. - VI SEM (CT: DR. VIVEK KUMAR SHUKLA)

	Lecture 1	Lecture 2	Lecture 3
MTW	INCOME TAX LAW AND ACCOUNTS Dr. Vivek Kr Shukla	PRINCIPLES AND PRACTICE OF INSURANCE Mr. Vibhor	FUNDAMENTALS OF ENTERPRENEURSHIP AND PROJECT Ms. Stutty
TFS	APPLIED AND BUSINESS STATISTICS Prof M. L. Gupta	COMPANY LAW AND SECRETARIAL PRACTICE Ms. Saloni Agarwal	ECONOMICS OF PUBLIC ENTERPRISES Dr. Lav Srivastava

B. COM.-IV SEM (SEC-A) (CT: MR. SHIVENDRA P. SINGH)

	Lecture 1	Lecture 2	Lecture 3
	COST ACCOUNTING Dr. Daya Shankar Kanaujia	CONTEMPORARY AUDIT Ms. Stutty	FOREIGN TRADE OF INDIA Mr. Shivendra Pratap Singh
	INFORMATION SYSTEMS AND E-COMMERCE Ms. Meenu Verma	EXPORT-IMPORT PROCEDURES AND DOCUMENTATION Dr. Lav Srivastava	MANAGING HUMAN RESOURCES Ms. Sweety Sinha

B. COM.-IV SEM (SEC-B) (CT: MS. MOHINI GUPTA)

	Lecture 1	Lecture 2	Lecture 3
	INFORMATION SYSTEMS AND E-COMMERCE Ms. Meenu Verma	MANAGING HUMAN RESOURCES Ms. Sweety Sinha	EXPORT-IMPORT PROCEDURES AND DOCUMENTATION Dr. Lav Srivastava
	FOREIGN TRADE OF INDIA Ms. Mohini Gupta	CONTEMPORARY AUDIT Prof M. L. Gupta	COST ACCOUNTING Dr. Daya Shankar Kanaujia

B. COM.-VI SEM (SEC-B) (CT: MR. VIBHOR KUMAR)

	Lecture 1	Lecture 2	Lecture 3
	APPLIED AND BUSINESS STATISTICS Prof M. L. Gupta	ECONOMICS OF PUBLIC ENTERPRISES Dr. Lav Srivastava	COMPANY LAW AND SECRETARIAL PRACTICE Ms. Saloni Agarwal
	INCOME TAX LAW AND ACCOUNTS Dr. Vivek Kr Shukla	PRINCIPLES AND PRACTICE OF INSURANCE Dr. Mayank singh	FUNDAMENTALS OF ENTERPRENEURSHIP AND PROJECT Ms. Stutty

(SIGNATURE)
PRINCIPAL



Principal

Lucknow Public College of Professional Studies
Vinamra Khand, Gomti Nagar, Lucknow

ODD SEMESTER TIME TABLE FOR SESSION 2022-23
DEPARTMENT OF MANAGEMENT - HOD - DR. H.M. SAXENA
BBA-I SEMESTER SEC A CLASS TEACHER: DR. SAMEER SRIVASTAVA

ALL DAYS	1ST LECTURE	2ND LECTURE	3RD LECTURE	RECESS	4TH LECTURE	5TH LECTURE	6TH LECTURE
	PRINCIPLES OF MANAGEMENT Dr. Hari Mohan	COMPUTER & IT APPLICATIONS –I Ms. Meenu	FINANCIAL & MANAGEMENT ACCOUNTING – I Dr. Ashish & Dr. Sameer		BUSINESS COMMUNICATION Ms. Mohini Gupta	BUSINESS ORGANIZATIONS Ms. Stutty	CC-I PERSONALITY DEVELOPMENT AND GROOMING Ms. Sweety

BBA-I SEMESTER SEC B CLASS TEACHER: MS. STUTTY

ALL DAYS	1ST LECTURE	2ND LECTURE	3RD LECTURE	RECESS	4TH LECTURE	5TH LECTURE	6TH LECTURE
	BUSINESS ORGANIZATIONS Ms. Stutty	PRINCIPLES OF MANAGEMENT Dr. Hari Mohan	CC-I PERSONALITY DEVELOPMENT AND GROOMING Ms. Sweety		FINANCIAL & MANAGEMENT ACCOUNTING – I Dr. Ashish & Dr. Sameer	BUSINESS COMMUNICATION Ms. Mohini Gupta	COMPUTER & IT APPLICATIONS –I Ms. Meenu

BBA-III SEMESTER SEC A CLASS TEACHER: MR. AKHILESHWAR

ALL DAYS	1ST LECTURE	2ND LECTURE	3RD LECTURE	RECESS	4TH LECTURE	5TH LECTURE	6TH LECTURE
	FINANCIAL MANAGEMENT Dr. Ashish	OPERATIONS MANAGEMENT Mr. Akhileshwar Singh	MARKETING MANAGEMENT Dr. Imran		HUMAN RESOURCE MANAGEMENT Ms. Saloni	COMPUTER & IT APPLICATIONS – II Dr. A.K. Rai	INTERVIEW PREPARATION & PLANNING Ms. Aanchal

BBA-III SEMESTER SEC B CLASS TEACHER: MS. AANCHAL N VERMA

ALL DAYS	1ST LECTURE	2ND LECTURE	3RD LECTURE	RECESS	4TH LECTURE	5TH LECTURE	6TH LECTURE
	MARKETING MANAGEMENT Dr. Imran	FINANCIAL MANAGEMENT Dr. Ashish	HUMAN RESOURCE MANAGEMENT Dr. Hari Mohan		OPERATIONS MANAGEMENT Mr. Akhileshwar Singh	INTERVIEW PREPARATION & PLANNING Ms. Aanchal	COMPUTER & IT APPLICATIONS – II Dr. Akhilesh

BBA-V SEMESTER SEC A CLASS TEACHER: MR. SAURABH SRIVASTAVA

ALL DAYS	1ST LECTURE	2ND LECTURE	3RD LECTURE	RECESS	4TH LECTURE	5TH LECTURE	6TH LECTURE
	INSURANCE AND RISK MANAGEMENT Ms. Rashmi	E- COMMERCE Ms. Gaurvi	RETAIL & RURAL MARKETING Mr. Saurabh		MANAGING PERSONAL FINANCE Ms. Stutty	TAXATION LAWS Dr. Daya	FINANCIAL SERVICES Dr. Mayank

BBA-V SEMESTER SEC B CLASS TEACHER: DR. H.M SAXENA

ALL DAYS	1ST LECTURE	2ND LECTURE	3RD LECTURE	RECESS	4TH LECTURE	5TH LECTURE	6TH LECTURE
	FINANCIAL SERVICES Dr. Mayank	MANAGING PERSONAL FINANCE Dr. Sameer	RETAIL & RURAL MARKETING New Faculty		INSURANCE AND RISK MANAGEMENT Ms. Rashmi	TAXATION LAWS Mr. Rahul Singh	E- COMMERCE Dr. Hari Mohan

A Singh
Principal

Principal
Lucknow Public College of Professional Studies
Vinamra Khand, Gomti Nagar, Lko.

LUCKNOW PUBLIC COLLEGE OF PROFESSIONAL STUDIES, LUCKNOW
BACHELOR OF COMMERCE HONOURS - B.COM(H)

B.COM(H) - II SEM SEC-A (CT: DR.LAV SRIVASTAVA)			
	Lecture 1	Lecture 2	Lecture 3
MTW	STATISTICAL METHODS Dr. Lav Srivastava	BANKING OPERATIONS MANAGEMENT Mr. Shivendra Pratap Singh	HUMAN RESOURCE MANAGEMENT Ms. Ekta
TFS	MANAGEMENT INFORMATION SYSTEM Dr. A. K. Rai	BUSINESS ENVIRONMENT Dr. Imranur Rahman	BUSINESS COMMUNICATION & OFFICE MANAGEMENT Ms. Rashmi Sachan
B.COM(H) - IV SEM SEC-A (CT: DR. DAYA S. KANAUJIA)			
	Lecture 1	Lecture 2	Lecture 3
MTW	COMPANY LAWS & SECRETARIAL PRACTICES Ms. Kshama	MANAGEMENT ACCOUNTING Dr. Vivek Shukla	ORGANIZATIONAL BEHAVIOUR Dr. Vibha Singh
TFS	INCOME TAX LAW AND ACCOUNTS Dr. Daya Shankar Kanaujia	OPERATIONS RESEARCH Mr. Rahul	INTERNATIONAL BUSINESS Ms. Mohini Gupta
B.COM(H) - VI SEM (CT: DR. MAYANK SINGH)			
	Lecture 1	Lecture 2	Lecture 3
MTW	CONTEMPRARY AUDIT Dr. Mayank Singh	SECURITY ANALYSIS & PORTFOLIO MANAGEMENT Mr. Chetan Khanna	GOVERNANCE & BUSINESS ETHICS Ms. Sweety Sinha
TFS	FINANCIAL SERVICES Ms. Anchal Nigam	BUSINESS POLICY Ms. Stutty	GOODS AND SERVICES TAX IN INDIA Dr. Vivek Kr Shukla

B.COM(H) - II SEM SEC-B (CT: MR.ANIMESH SINGH)		
Lecture 1	Lecture 2	Lecture 3
BUSINESS ENVIRONMENT Dr. Imranur Rahman	BUSINESS COMMUNICATION & OFFICE MANAGEMENT Mr. Animesh Singh	MANAGEMENT INFORMATION SYSTEM Dr. Akhilesh Yadav
STATISTICAL METHODS Dr. Sameer	BANKING OPERATIONS MANAGEMENT Mr. Shivendra Pratap Singh	HUMAN RESOURCE MANAGEMENT Ms. Ekta
B.COM(H) - IV SEM SEC-B (CT: MS. SWEETY SINHA)		
Lecture 1	Lecture 2	Lecture 3
ORGANIZATIONAL BEHAVIOUR Dr. Vibha Singh	OPERATIONS RESEARCH Mr. Rahul	INCOME TAX LAW AND ACCOUNTS Dr. Daya Shankar Kanaujia
INTERNATIONAL BUSINESS Ms. Sweety Sinha	MANAGEMENT ACCOUNTING Mr. Chetan Khanna	COMPANY LAWS & SECRETARIAL PRACTICES Ms. Kshama
B.COM(H) - VI SEM SEC-B (CT: MS. STUTTY)		
Lecture 1	Lecture 2	Lecture 3
SECURITY ANALYSIS & PORTFOLIO MANAGEMENT Mr. Chetan Khanna	FINANCIAL SERVICES Ms. Anchal Nigam	GOODS AND SERVICES TAX IN INDIA Dr. Vivek Kr Shukla
CONTEMPRARY AUDIT Dr. Mayank Singh	GOVERNANCE & BUSINESS ETHICS Ms. Sweety Sinha	BUSINESS POLICY Dr. Ashish Kaushal

(SIGNATURE)
PRINCIPAL

Ashish

Principal
Lucknow Public College of Professional Studies
Vinamra Khand, Gomti Nagar, Lucknow

DEPARTMENT SCIENCE B. SC 2021-22 (EVEN SEM)

B. SC. (MATHS) - II SEM

DAY/TIME	10:00 -10:45	10:45 - 11:30	11:30 - 12:15	12.15 - 12.45	12.45 - 01.30	01:30 - 02:15	02:15 - 03:00
MTW	CO ORDINATE GEOMETRY	ELECTRICITY & MAGNETISM	ELECTRICITY & MAGNETISM	LUNCH	INTEGRAL CALCULUS	PHYSICAL CHEMISTRY	PHYSICAL CHEMISTRY
	Dr. Aditya Bajpai	Dr. Vrijesh Pandey	Dr. Vrijesh Pandey		Dr. Sanjay Kumar	Mr. Arvind Tiwari	Mr. Arvind Tiwari
TFS	CO ORDINATE GEOMETRY	PHYSICS PRACTICAL	PHYSICS PRACTICAL		INTEGRAL CALCULUS	CHEMISTRY PRACTICAL	CHEMISTRY PRACTICAL
	Dr. Aditya Bajpai	Dr. Vrijesh Pandey	Dr. Vrijesh Pandey		Dr. Sanjay Kumar	Mr. Arvind Tiwari	Mr. Arvind Tiwari

B. SC. (MATHS) - IV SEM

DAY/TIME	10:00 -10:45	10:45 - 11:30	11:30 - 12:15	12.15 - 12.45	12.45 - 01.30	01:30 - 02:15	02:15 - 03:00
MTW	THERMAL PHYSICS & E. S. MECHANICS	INORGANIC CHEMISTRY	MECHANICS	LUNCH	ELEMENTS OF MODERN PHYSICS	INORGANIC CHEMISTRY	DIFFERENTIAL EQUATION
	Dr. Vrijesh Pandey	Dr. Nripendra Singh	Dr. Sanjay Kumar		Dr. Abhay Shankar Pandey	Dr. Nripendra Singh	Dr. Aditya Kishore Bajpai
TFS	THERMAL PHYSICS & E. S. MECHANICS	ORGANIC CHEMISTRY	MECHANICS		ELEMENTS OF MODERN PHYSICS	ORGANIC CHEMISTRY	DIFFERENTIAL EQUATION
	Dr. Vrijesh Pandey	Dr. Nripendra Singh	Dr. Sanjay Kumar		Dr. Abhay Shankar Pandey	Dr. Nripendra Singh	Dr. Aditya Kishore Bajpai

B. SC. (MATHS) - VI Sem

DAY/TIME	09:00 -10:00	10:00 - 10.45	10:45 - 11:30	11.30 - 12.15	12.15 - 12.45	12:45 - 01:30	01:30 - 02:15
Mon - Tue	ORG. & PHYSICAL CHEMISTRY Dr. Vinay K Gupta	DIFFERENTIAL GEOMETRY Dr. Sanjay Kumar	ELEMENTS OF R. & C. MECHANICS Dr. Abhay Shankar Pandey	ANALYSIS Dr. Aditya Kishore Bajpai	LUNCH	SOLID STATE PHYSICS Dr. Vrijesh Pandey	M. M. & NUMERICAL TECHNIQUES Dr. Abhay Shankar Pandey
Wed - Thu	ORG. & PHYSICAL CHEMISTRY Dr. Vinay K Gupta INORGANIC CHEMISTRY Dr. Nripendra Singh	DIFFERENTIAL GEOMETRY Dr. Sanjay Kumar	ELEMENTS OF R. & C. MECHANICS Dr. Abhay Shankar Pandey	INORGANIC CHEMISTRY Dr. Nripendra Singh		ANALYSIS Dr. Aditya Kishore Bajpai	M. M. & NUMERICAL TECHNIQUES Dr. Abhay Shankar Pandey
Fri - Sat	INORGANIC CHEMISTRY Dr. Nripendra Singh	DISCRETE MATHEMATICS Dr. Sanjay Kumar	ANALYSIS Dr. Aditya Kishore Bajpai	INORGANIC CHEMISTRY Dr. Nripendra Singh		SOLID STATE PHYSICS Dr. Vrijesh Pandey	DISCRETE MATHEMATICS Dr. Sanjay Kumar

Asingh
Principal

Lucknow Public College of Professional Studies
Samra Khand, Gomti Nagar, Lko.

Dr. Vrijesh Kumar Pandey
Head
Department of Science
B. Sc (Mathematics)

Asingh
Dean Academics
Lucknow Public College of Professional Studies
Samra Khand, Gomti Nagar, Lko.

LUCKNOW PUBLIC COLLEGE OF PROFESSIONAL STUDIES, LUCKNOW
TIME TABLE, DEPARTMENT OF SCIENCE (W.E.F 28.04.2022)
BACHELOR OF COMPUTER APPLICATION (BCA)

BCA - II SEM SEC-A (CT: Mr. ROHIT KAPOOR)			
	Lecture 1	Lecture 2	Lecture 3
MTW	Advanced Professional Communication Mr. Aditya Vikram Singh	Data Structure Using C Mr. Rohit Kapoor	Mathematics -II Mr. V.P.Singh
TFS	Digital Electronics & Computer Organisation Dr. Santosh Kumar	Accounting & Financial Management Mr. Animesh Singh	Data Structure Using C/DE LAB Mr. Rohit Kapoor/ Santosh Kumar
BCA - IV SEM SEC-A (CT: MS. MEENU VERMA)			
	Lecture 1	Lecture 2	Lecture 3
MTW	Discrete Mathematics Mr Rohit Kapoor	Computer Graphics & Multimedia System Prof. L.S.Awasthi	Database Management System Ms Meenu Verma
TFS	Business Economics Ms Shobha Rani	DBMS LAB / CGA LAB Ms Meenu Verma/ Ms. Gaurvi Shukla	Software Engineering Dr.K.S.Awasthi
BCA - VI SEM SEC-A (CT: DR A. K. RAI)			
	Lecture 1	Lecture 2	Lecture 3
MTW	Pro Project Dr A.K.Rai	Cyber Law and Internet Security Dr Santosh Kumar	Mobile Computing Dr.K.S.Awasthi
TFS	Elective-II Cryptography Mr Rohit Kapoor	E-Commerce Mr.AjayKr Gupta	VB.NET LAB Dr. Akhilesh

BCA - II SEM SEC-B (CT: Ms. GAURVI SHUKLA)			
	Lecture 1	Lecture 2	Lecture 3
MTW	Mathematics -II Mr. V.P.Singh	Digital Electronics & Computer Organisation Dr. A.K.Rai	Data Structure Using C Mr. Ajay Kumar Gupta
TFS	Accounting & Financial Management Mr. Animesh Singh	Advanced Professional Communication Mr. Aditya Vikram Singh	Data Structure Using C/DE LAB Mr. Ajay Kr Gupta / Dr A.K.Rai
BCA - IV SEM SEC-B (CT: DR. AKHILESH)			
	Lecture 1	Lecture 2	Lecture 3
MTW	Discrete Mathematics Dr. Santosh Kumar	Software Engineering Dr. Akhilesh	Business Economics Mr Saurabh Srivastava
TFS	Computer Graphics & Multimedia System Ms Gaurvi Shukla	DBMS LAB / CGA LAB Ms Meenu Verma/ Ms. Gaurvi Shukla	Database Management System Ms Meenu Verma
BCA - VI SEM SEC-B (CT: Mr. AJAY KR GUPTA)			
	Lecture 1	Lecture 2	Lecture 3
MTW	E-Commerce Mr.AjayKr Gupta	Mobile Computing Dr.K.S.Awasthi	Cyber Law and Internet Security Prof. L.S.Awasthi
TFS	VB.NET LAB Dr. Akhilesh	Elective-II Cryptography Mr Rohit Kapoor	Pro Project Prof. L.S.Awasthi

A Singh

Principal

Lucknow Public College of Professional Studies
Vinamra Khand, Gomtinagar, Lucknow

AS

Dean Academics
Lucknow Public College of Professional Studies
Vinamra Khand, Gomti Nagar, Lko.

**LUCKNOW PUBLIC COLLEGE OF PROFESSIONAL STUDIES,
TIME TABLE, DEPARTMENT JOURNALISM AND MASS
COMMUNICATION**

BAJMC - II SEM (CT: Ms. Aanchal Praveen)			
	Lecture 1	Lecture 2	Lecture 3
MTW	Language and Cultural studies Ms. Aanchal Praveen	Introduction to Communication principles and models Mr. Neeraj Singh	Computer Applications for Journalism Mr. Manish Sachan
TFS	Editorial Writing Ms. Aanchal Praveen	VC-1 Mr. Neeraj Singh	Implementation of computers in Journalism- Lab Mr. Manish Sachan
BAJMC - IV SEM (CT: Mr. Manish Sachan)			
	Lecture 1	Lecture 2	Lecture 3
All Days	New Media Mr. Manish Sachan	Basics of Advertising & Public Relations Ms. Aanchal Praveen	Practical/Viva Voice Mr. Neeraj Singh
BAJMC - VI SEM (CT: Mr. Neeraj Singh)			
	Lecture 1	Lecture 2	Lecture 3
All Days	Mass-Media & Contemporary Social Issues Mr. Neeraj Singh	Writing for Radio & TV Mr. Manish Sachan	Practical/Viva Voice Ms. Aanchal Praveen

Lucknow Public College of Professional Studies

Department of BCA

Session: 2021-22

Semesters-1st

Subject: Essential of Professional Communication

Subject Code:

Faculty: *Mr. Achya Vikram*

- Note: 1 Lecture No. will be as description covering the topic given under lecture number.
 2 Contents under description will give headings of topic covered.
 3 Date will be filled on the day of conduct of lecture & signed by faculty.
 4 Lecture Plan will be initially checked by HOD and approved.
 5 HOD will check progress on weekly basis & sign.
 6 Course completion will be assessed as ratio of lecture held and lecture planned.

LESSON PLAN

Lecture No.	Topic Description	Signature	
		Faculty	HOD
1	Introduction to Subject and its application		
2	Introduction to Basics of Business Communication		
3	Business Communication - Definition and meaning		
4	Process, Types and Forms of Business Communication		
5	Level and flow of Communication		
6	Importance and features of Communication	<i>[Signature]</i>	<i>[Signature]</i>
7	Language as Tool of Communication	<i>[Signature]</i>	<i>[Signature]</i>
8	Barriers to Communication		
9	7 Cs of Effective Communication		
10	Basics of Grammar		
11	Parts of Speech		
12	Articles		
13	Pronoun		
14	Verb		
15	Prepositions		
16	Conjunctions		
17	Tenses		
18	Word Formation		
19	Homophones, Homonyms		
20	Synonyms and Antonyms	<i>[Signature]</i>	<i>[Signature]</i>
21	Sentence formation		
22	Subject and Predicate		
23	Paragraph Development		
24	Techniques and Methods of Paragraph Development		
25	Precis Writing		
26	Note Taking		
27	Introduction to Written Communication		
28	Writing Process and Strategies		
29	Letter Writing		
30	Application Writing		
31	Sales and Purchase Letter		
32	Claim and Adjustment Letter		
33	Proposal Writing: Importance and Methods	<i>[Signature]</i>	<i>[Signature]</i>
34	Elements of proposal		
35	Importance of Report Writing		
36	Process of Report Writing		
37	Building Questionnaire		
38	Elements		
39	Memo		
40	Notices		
41	Basic E-mail Etiquettes		

Achya Vikram
Principal

Lucknow Public College of Professional Studies
Vinamra Khand, Gomtinagar, Lucknow

AS

Dean Academics
Lucknow Public College of Professional Studies
Vinamra Khand, Gomti Nagar, Lko.

Lucknow Public College of Professional Studies
Department of BCA

Session: 2021-22

Semesters-1st

Subject Mathematics-I

Subject Code:

Faculty *Mr. V.P. Singh*

- Note: 1 Lecture No. will be as description covering the topic given under lecture number.
 2 Contents under description will give headings of topic covered.
 3 Date will be filled on the day of conduct of lecture & signed by faculty.
 4 Lecture Plan will be initially checked by HOD and approved. It will be maintained with attendance register
 5 HOD will check progress on weekly basis & sign.
 6 Course completion will be assessed as ratio of lecture held and lecture planned.

LESSON PLAN

Lecture No.	Topic Description	Signature	
		Faculty	HOD
1	Introduction to Subject	<i>V.P. Singh</i>	<i>A.K. Singh</i>
2	Types of Matrices		
3	Inverse of matrix by elementary transformations		
4	Rank of matrix (Echelon & Normal form)		
5	Linear dependence		
6	Consistency of Linear system of equations		
7	Charateristic equation		
8	Eigen values and Eigen vectors		
9	Cayley-Hamilton Theorem		
10	Complex and Unitary Matrices and its properties		
11	Introduction to Differential Calculus		
12	Successive Differentiation		
13	Leibnitz's Theorem		
14	Limit, Continuity and Differentiability of functions		
15	Partial derivatives		
16	Euler's theorem for homogeneous functions		
17	Total Derivatives, Change of variables		
18	Curve tracing in Cartesian coordinates		
19	Taylor's and Maclaurin's Theorem		
20	Expansion of function of several variables		
21	Approximation of errors		
22	Extrema of functions of several variables		
23	Lagrange's method of multipliers		
24	Beta and Gamma functions		
25	Introduction to Vector Calculus		
26	Point function, Gradient, Divergence		
27	Curl of a vector and their physical interpretations		
28	Vector identities		
29	Tangent and Normal		
30	Directional derivatives		
31	Line, Surface and Volume Integrals		
32	Application of Green's divergence theorems		
33	Application of Stake's divergence theorems		
34	Application of Gauss divergence theorems		
35	Revision		
36	Revision		
37	Revision		
38	Revision		
39	Revision		
40	Revision		

V.P. Singh

Principal

Lucknow Public College of Professional Studies
Vinamra Khand, Gomtinagar, Lucknow

A.K. Singh

Dean Academics

Lucknow Public College of Professional Studies
Vinamra Khand, Gomti Nagar, Lko.

Lucknow Public College of Professional Studies
Department of B. Com (Hons)

Session: 2021-22

Subject: HUMAN RESOURCE MANAGEMENT

Subject Code: BCH 201

Faculty: Ms Eka

- Note: 1 Lecture No. will be as description covering the topic given under lecture number.
2 Contents under description will give headings of topic covered.
3 Date will be filled on the day of conduct of lecture & signed by faculty.
4 Lecture Plan will be initially checked by HOD and approved. It will be maintained with attendance register
5 HOD will check progress on weekly basis & sign.
6 Course completion will be assessed as ratio of lecture held and lecture planned.

LESSON PLAN

Lecture No.	Topic Description	Signature	
		Faculty	HOD
L-1	Introduction to Syllabus	Eka	M
L-2	Introduction: Nature of Human Resource Management.		
L-3	Development of Human Resource Management		
L-4	Organization of Human Resource Department		
L-5	Human Resource Policies		
L-6	Procurement: Human Resource Planning		
L-7	Quantitative and qualitative dimensions;		
L-8	Job Analysis,		
L-9	Job descriptions and Job specifications		
L-10	Sources of recruitment		
L-11	Selection process – Tests and Interviews		
L-12	Induction and Socialization		
L-13	Training and Development		
L-14	Concepts and Importance		
L-15	Identification of Training Needs.		
L-16	Types of Training		
L-17	On-the-job of training.		
L-18	Off-the-job methods of training		
L-19	Designing of Training Programme		
L-20	Methods of Executive Development		
L-21	:Performance Management System		
L-22	Concept and Objectives		
L-23	Methods of Performance, Appraisal	Eka	M
L-24	Job changes – Transfers and Promotions;		
L-25	Employee-counselling		
L-26	Compensation and Management		
L-27	Components of Compensation,		
L-28	Performance Linked Compensation		
L-29	Employee Health		
L-30	Employee Welfare		
L-31	Social Security		
L-32	Emerging Horizons in HRM,		
L-33	Human Resource Management and Information Technology,		
L-34	Business Process Reengineering, Downsizing and VRS		
L-35	Case Study Discussion	Eka	M
L-36	Case Study Discussion		
L-37	Revision Unit I		
L-38	Revision Unit II		
L-39	Revision Unit III		
L-40	Revision Unit IV		

A Singh

Principal

Lucknow Public College of Professional Studies
Vinamra Khand, Gomtinagar, Lucknow

A B

Dean Academics

Lucknow Public College of Professional Studies
Vinamra Khand, Gomti Nagar, Lko.

Lucknow Public College of Professional Studies
Department of B. Com (Hons)

Session: 2021-22

Subject: BUSINESS ENVIRONMENT

Subject Code: BCH 206

Faculty: *Dr. Imranur Rahman*

- Note: 1 Lecture No. will be as description covering the topic given under lecture number.
 2 Contents under description will give headings of topic covered.
 3 Date will be filled on the day of conduct of lecture & signed by faculty.
 4 Lecture Plan will be initially checked by HOD and approved. It will be maintained with attendance register
 5 HOD will check progress on weekly basis & sign.
 6 Course completion will be assessed as ratio of lecture held and lecture planned.

LESSON PLAN

Lecture No.	Topic Description	Signature	
		Faculty	HOD
L -1	Introduction to Syllabus	<i>I. Rahman</i>	<i>M</i>
L-2	The concept of Business Environment		
L -3	its significance and Nature		
L-4	Matrix of Different Environmental Factors		
L -5	The process of Environmental Scanning		
L -6	Basic Philosophies of Capitalism		
L-7	Basic Philosophies of Socialism with their variants.		
L-8	The Politico-Legal Environment		
L -9	The relationship between Business and Government in India		
L-10	introduction to MRTP,		
L -11	introduction to Industries (Development and Regulation) Act,		
L -12	FEMA		
L -13	SEBI,		
L-14	the competition law,		
L -15	The Changing Dimension of these Laws		
L -16	their impact on Business.		
L -17	The Economic Environment		
L -18	Strategy and planning in India		
L -19	The concept of mixed economy		
L-20	The public Sector-		
L-21	the private sector and their changing Roles		
L-22	The Industrial Policy in India in recent years.		
L -23	The new Economic Policy		
L-24	Liberalization, Globalization and privatization and their impact on businesses,		
L -25	The Monetary Policy		
L -26	Fiscal Policy		
L -27	Union Budget as an instrument of growth		
L-28	their impact on business.		
L-29	Foreign Trade Policy.	<i>I. Rahman</i>	<i>M</i>
L-30	Foreign Trade Policy (CONTINUED).		
L-31	Socio-Cultural Environment in India		
L-32	Salient features of Indian Culture		
L-33	Values and their Implications for Industrialization and Economic growth		
L-34	New Demand for Consumer Industries;		
L-35	theory of Consumerism		
L-36	Development of Business Entrepreneurship in India		
L -37	Social Responsibility of Business		
L-38	Policy for Research and Development in India		
L-39	The Problem of Selecting Appropriate Technology		
L-40	The Multinationals as a source of Technology.		

Handwritten Signature

Principal
 Lucknow Public College of Professional Studies
 Vinamra Khand, Gomtinagar, Lucknow

Handwritten Signature

Dean Academics
 Lucknow Public College of Professional Studies
 Vinamra Khand, Gomti Nagar, Lko.

Lucknow Public College of Professional Studies
Department of COMMERCE & MANAGEMENT
Session: 2021-22

Subject: BBA 306 RESEARCH METHODOLOGY

Subject Code: BBA 306

Faculty: Mr. Samrat Singh Srivastava

- Note: 1 Lecture No. will be as description covering the topic given under lecture number.
 2 Contents under description will give headings of topic covered.
 3 Date will be filled on the day of conduct of lecture & signed by faculty.
 4 Lecture Plan will be initially checked by HOD and approved. It will be maintained with attendance register
 5 HOD will check progress on weekly basis & sign.
 6 Course completion will be assessed as ratio of lecture held and lecture planned.

LESSON PLAN

Lecture No.	Topic Description	Signature	
		Faculty	HOD
L -1	Introduction to Syllabus	SS	MS
L-2	Introduction to Research Methodology		
L -3	Meaning, Objectives		
L-4	Categories of Research		
L -5	Features of good research studies,		
L -6	Types of Research Studies		
L-7	Scientific & non scientific methods		
L -8	Research Methods & Research, Methodology		
L -9	Importance of Research in Management Decisions:		
L-10	Defining Research Problems,		
L -11	Formation of Hypothesis		
L -12	Research design, Types of Research design		
L -13	Research design in case of different research studies.		
L-14	Methods and Techniques of data collection		
L -15	Types of data collection		
L -16	Methods used for collection of different data types		
L -17	Sampling and sampling distribution		
L -18	Importance of Sampling		
L -19	Methods of Sampling, Sampling errors,		
L-20	Test of Hypothesis. Attitude Measurement and Scales		
L-21	Introduction to attitude - Various Methods to measure attitude		
L-22	Data presentation and analysis		
L -23	Data preparation & preliminary analysis		
L-24	Statistical Analysis & Interpretation of data:		
L -25	Non parametric tests. Multivariate Analysis of Data.		
L -26	Model Building & Decision Making		
L -27	Additional Statistical Methods		
L-28	Doubt Clearing Sessions		
L-29	Doubt Clearing Sessions		
L-30	Report writing & presentation:		
L-31	Writing & formatting of Reports		
L-32	Presenting your research reports & talks		
L-33	Graphical Presentation.		
L-34	Doubt Clearing Sessions		
L-35	Doubt Clearing Sessions		
L-36	group discussion		
L- 37	Revision Unit I		
L- 38	Revision Unit II		
L- 39	Revision Unit III		
L- 40	Revision Unit IV		

Samrat Singh

Principal
 Lucknow Public College of Professional Studies
 Vinamra Khand, Gomtinagar, Lucknow

MS

Dean Academics
 Lucknow Public College of Professional Studies
 Vinamra Khand, Gomti Nagar, Lko.

**Lucknow Public College of Professional Studies
DEPARTMENT OF COMMERCE AND MANAGEMENT**

Session: 2021-22

Semesters-III

Subject **ORGANISATIONAL BEHAVIOUR**

Code: **BBA 305**

Faculty *Dr. H. M. Sarana*

- Note:
- 1 Lecture No. will be as description covering the topic given under lecture number.
 - 2 Contents under description will give headings of topic covered.
 - 3 Date will be filled on the day of conduct of lecture & signed by faculty.
 - 4 Lecture Plan will be initially checked by HOD and approved. It will be maintained with attendance register
 - 5 HOD will check progress on weekly basis & sign.
 - 6 Course completion will be assessed as ratio of lecture held and lecture planned.

LESSON PLAN

Lecture No.	Topic Description	Signature	
		Faculty	HOD
1	Introduction of the syllabus		
2	Meaning and Concepts of Organization Behaviour		
3	Role of Manager in organization		
4	Need for Organizational Behaviour		
5	Challenged and opportunities for Organizational Behaviour		
6	Challenged and opportunities for Organizational Behaviour continued		
7	Organizational Behaviour Model.		
8	Organizational Behaviour Model. Continued...		
9	Perception – components		
10	factors influencing perception process		
11	Learning and Behaviours Reinforcement		
12	CASE STUDY DISCUSSION		
13	CASE STUDY DISCUSSION		
14	models of learning.		
15	CASE STUDY DISCUSSION		
16	CASE STUDY DISCUSSION		
17	Group Behaviour- Reasons far Group Formation		
18	Types of Groups		
19	Factors Contributing to Group Cohesiveness		
20	Group Decision making.		
21	Communication process making barriers Leadership in organization		
22	CASE STUDY DISCUSSION		
23	CASE STUDY DISCUSSION		
24	Leadership: meaning, style, models of leadership		
25	Group Dynamics,		
26	Group Cohesiveness		
27	CASE STUDY DISCUSSION		
28	CASE STUDY DISCUSSION		
29	Stress: Causes, Stages and effects		
30	CASE STUDY DISCUSSION		
31	Organizational Culture		
32	Organizational Organizational Change and development.		
33	Problem Solving lecture		
34	CASE STUDY DISCUSSION		
35	CASE STUDY DISCUSSION		
36	Problem Solving lecture		
37	REVISION UNIT I		
38	REVISION UNIT II		
39	REVISION UNIT III		
40	REVISION UNIT IV		

Asingh

Principal

Lucknow Public College of Professional Studies
Vinamra Khand, Gomtinagar, Lucknow

AB

Dean Academics

Lucknow Public College of Professional Studies
Vinamra Khand, Gomti Nagar, Lko.

Subject **SELLING AND ADVERTISING**

Subject Code **PAPER 5**

Faculty Name *Ms. Shetty*

- Note:
- 1 Lecture No. will be as description covering the topic given under lecture number.
 - 2 Contents under description will give headings of topic covered.
 - 3 Date will be filled on the day of conduct of lecture & signed by faculty.
 - 4 Lecture Plan will be initially checked by HOD and approved.
 - 5 HOD will check progress on weekly basis & sign.
 - 6 Course completion will be assessed as ratio of lecture held and lecture planned.

LESSON PLAN

Lecture No.	Topic Description	Signature	
		Faculty	HOD
1	Introduction of syllabus		
2	Selling: Concept		
3	Nature and Role in Marketing.		
4	Personal Selling		
5	Evolving face of Personal Selling,		
6	Nature and importance of Personal Selling,		
7	Characteristics of a successful salesperson		
8	Sales as a career option		
9	Sales training,		
10	Consumer psychology		
11	buying motives,		
12	difference between selling of consumer and Industrial Products		
13	Case Study Discussion		
14	Case Study Discussion		
15	Case Study Discussion		
16	Selling process: Prospecting		
17	Pre-approach		
18	Sales presentation and demonstration		
19	Handling objections,		
20	Closing the sale,		
21	After sale service.		
22	Effective selling techniques,		
23	role of relationship marketing in personal selling,		
24	tools of selling		
25	motivating and Remunerating Salespersons		
26	Advertising: Concept, role		
27	functions, scope and types,		
28	Economic, Social, Legal and Ethical aspects of Advertising.		
29	Advertising Appeals: Meaning, types and methods		
30	advertising as a persuasive communication process.		
31	Advertising Design: Characteristics and basic elements of Advertising copy		
32	Creation, Production and Planning of Advertisements		
33	Advertising Budget:		
34	Types, components and process of preparing		
35	Advertising Agency: Functions and selection of agency.		
36	Advertising as a component of Integrated Marketing Communication		
37	AIDA and DAGMAR model		
38	Case Study Discussion		
39	Case Study Discussion		
40	Advertising Media: Types (Print, Outdoor, Electronic and other), Characteristics		
41	Media planning: Selection of media category; their reach, frequency,		
42	Problems in reaching rural		
43	Evaluation of Advertising effectiveness:		
44	Importance, difficulties and methods of measuring advertising effectiveness.		
45	Question Paper Discussion		
46	Question Paper Discussion		
47	Question Paper Discussion		
48	Question Paper Discussion		
49	Revision		
50	Revision		

A Singh

Principal

Shetty

AE

Lucknow Public College of Professional Studies

Department of Commerce & Management

Session: 2021-22

Semesters-III SEM

Subject : STATISTICAL METHODS

Code: PAPER 3

Faculty Name Mr. Saurabh Srivastava

- Note:
- 1 Lecture No. will be as description covering the topic given under lecture number.
 - 2 Contents under description will give headings of topic covered.
 - 3 Date will be filled on the day of conduct of lecture & signed by faculty.
 - 4 Lecture Plan will be initially checked by HOD and approved.
 - 5 HOD will check progress on weekly basis & sign.
 - 6 Course completion will be assessed as ratio of lecture held and lecture planned.

LESSON PLAN

Lecture No.	Topic Description	Signature			
		Faculty	HOD		
1	Issue of Syllabus - Introduction to Subject				
2	The Nature and scope of statistics,	[Signature]	[Signature]		
3	Definition of statistics.				
4	Law of Statistical Regularity				
5	Law of Inertia of Large Numbers.				
6	Census and Sampling				
7	Methods of Sampling				
8	Types and Characteristics of Statistical Unit				
9	Methods and instruments of data collection				
10	Classification and Tabulation – Objects				
11	general rules for the construction of tables.				
12	Mean – Simple and Weighted,				
13	Practical Discussion				
14	Practical Discussion				
15	Practical Discussion				
16	Mode,			[Signature]	[Signature]
17	Harmonic and				
18	Geometric Mean;				
19	Practical Discussion				
20	Practical Discussion				
21	Positional Averages				
22	Median, Quartile and Percentiles				
23	Range, Quartile Deviation				
24	Mean Deviation				
25	Standard Deviation and their coefficients;				
26	Measures of Skewness and Kurtosis.				
27	Practical Discussion				
28	Practical Discussion				
29	Practical Discussion				
30	Practical Discussion				
31	Karl Pearson's coefficient of correlation	[Signature]	[Signature]		
32	Spearman's ranking method.				
33	Practical Discussion				
34	Practical Discussion				
35	Linear regression				
36	Practical Discussion				
37	regression lines,				
38	Practical Discussion				
39	regression equations				
40	Practical Discussion				
41	Practical Discussion				
42	Assumptions,			[Signature]	[Signature]
43	Practical Discussion				
44	Binomial				
45	Newton's advancing differences				
46	Larganges' methods.				
47	Practical Discussion				
48	Question Paper Discussion				
49	Revision				
50	Revision				

Principal

Lucknow Public College of Professional Studies
Vinamra Khand, Gomtinagar, Lucknow

Dean Academics

Lucknow Public College of Professional Studies
Vinamra Khand, Gomti Nagar, Lko.

AS